TOP7 | FRACTIONAL & INTERIM LEADERSHIP

Fractional & Interim COO

A TOP7 PRACTICE • FRACTIONAL · INTERIM · PROJECT

Senior operations leadership scoped to the stage you're in. Clear owners, an operating rhythm that works and systems that scale, so the day-to-day stops running through you. You get an experienced COO's judgment without adding a full-time executive.

SIGNS YOU NEED A COO NOW

- Every decision still runs through you.
- Nobody can say clearly who owns what.
- Growth is creating chaos instead of profit: missed deadlines, dropped handoffs, rework.
- You closed an acquisition, and the two companies still run as two.

WHAT WE DO

Operations Management
Ongoing ownership of the operating rhythm of the business.

100-Day Operational Plan
A focused plan that turns a new mandate into early wins.

Org Design & Capacity Planning
Structure and staff the organization for where it's going.

KPI/OKR System Implementation
Goals and metrics that actually drive execution.

Process Documentation & SOPs
Turn tribal knowledge into repeatable process.

Ops Tech Stack Integration
Connect the tools that run the business so data moves on its own.

Change Management
Get the organization to adopt the change, not just survive it.

Post-Close Integration & Cleanup
Bring an acquisition into the fold cleanly.

HOW IT WORKS

1. Map how work actually flows and take the urgent fires off the CEO's desk
2. Set clear owners, KPIs and a weekly operating rhythm
3. Execute a 30/60/90 plan under the Velocity-7 Framework
4. Hand off documented SOPs and decide on a full-time COO

VALUE TO YOU

- Executive operating judgment without a full-time executive hire
- One accountable COO, backed by the full Top7 bench
- Hours that flex up for a crunch, then back down
- Option to hire your Top7 COO full-time as you grow

> Typically about 8 to 60 hours a month, at under 10% to 60% of the cost of a full-time COO. For companies with $10M–$500M in revenue.

Let's talk about your operations.

top7llc.com/service/coo
info@top7llc.com | 978-766-0381